

simplifying IT

INFORMATION TECHNOLOGY SOLUTIONS
THAT WORK FOR YOUR BUSINESS

IT management is not for the birds.



Business Challenge

Southwestern Ontario is rich with agriculture-related business opportunities. One new start-up, Tillsonburg Custom Foods, knew that they could meet the needs of the growing communities that were quickly developing beyond the big city borders. As a large volume chicken processing plant with flash-frozen boxed meats, they could see their business covering a large territory through retailers such as M&M Meats and Costco. This company's future operation and profit analysis was managed from one over-worked notebook computer, which was sufficient to get the company started but certainly wasn't powerful enough to support future growth.

The company owner, a chartered accountant, was wise enough to realize early on the importance of acquiring the right staff for the plant. Resourcing and operations were high-level priorities, and Tillsonburg Custom Foods decided to investigate the option of outsourcing all technical management responsibilities.

The Oxford Technology Group Solution

"I was managing a hundred different things a day to make sure everything was done properly. I would be in a dire situation if my computer and all its data just simply died from exhaustion."

Tillsonburg Custom Foods contacted local-area solution providers, Oxford Technology Group. Business was moving quickly and positions were steadily being filled. Each new employee required access to computers, software and email accounts, so the need for a dedicated IT specialist increased. A full-salaried IT position was not accounted for and Oxford Technology Group helped Tillsonburg Custom Foods come to realize that one wasn't necessary.

After reviewing the business plan together, Oxford Technology Group determined that Tillsonburg Custom Foods was ahead of the game by outsourcing their IT needs during the start-up years. With the OTG Remote Office™ solution they can have complete remote access to files, software and email without any of the set-up hassles.

The OTG Remote Office™ solution would provide Tillsonburg Custom Foods with:

- Quick profile set-up for each new employee, from access to files and software to personal email accounts
- A secure environment for all data, available remotely at any time
- Software specifically geared towards the requirements of key stakeholders (e.g. Bookkeeping software for the owner)
- A dedicated, off-site, IT administrator
- Remote equipment means no need for on-site IT hardware, resources or associated capital costs
- Scheduled data back-up
- Low, monthly maintenance fee

Results

The OTG Remote Office™ solution made perfect sense. Once the needs were determined, Oxford Technology Group fine-tuned the details to ensure a perfect fit. Now that the IT needs are settled, management can focus on building the business. Employees can deliver optimal performance now that computer downtime is a thing of the past. The low monthly fee is manageable and worth much more in value. They felt comfort in calling a 'neighbour' for their IT needs, but now they realize that the OTG Remote Office solution works well regardless of whether you are across the street or across the country.

*"The best call I made was the one to Oxford Technology Group.
They saved me stress, time and money, and let me focus on my business."*



Oxford Technology Group Inc.



Remote Office™